

# Sacramento Association of Health Underwriters

## Profit & Loss Budget Overview

July 2014 through June 2015

	<b>Jul '14 - Jun 15</b>
<b>Income</b>	
<b>Membership</b>	
Membership	11,300.00
Associate Membership	400.00
Membership Blitz	
Expenses	-100.00
Membership Blitz - Other	0.00
Total Membership Blitz	-100.00
<b>Total Membership</b>	11,600.00
<b>Luncheon</b>	
Sales	9,000.00
Sponsorship	0.00
Raffle	500.00
Cost of Food	-5,600.00
Room Rental	-1,900.00
Miscellaneous	0.00
<b>Total Luncheon</b>	2,000.00
<b>Golf Tournament</b>	
Sales	18,000.00
Sponsors	10,000.00
Lunches/Dinners	400.00
Raffle	
Revenue	2,000.00
Cost of Goods	-500.00
Total Raffle	1,500.00
 Greens Fees	-11,400.00
Hole-In-One Insurance	-500.00
Signs	-1,000.00
<b>Total Golf Tournament</b>	17,000.00
<b>Crab Feed</b>	
Sales	20,000.00
Sponsor	4,000.00
Bar	
Bar Revenue	3,700.00
Bar Expense	-2,000.00
Sales Tax	-500.00
Total Bar	1,200.00
 Raffle	

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	<b>Jul '14 - Jun 15</b>
<b>Raffle Revenue</b>	2,500.00
<b>Auction Revenue</b>	3,000.00
<b>50/50 Revenue</b>	500.00
<b>Dessert Revenue</b>	1,000.00
<b>Total Raffle</b>	7,000.00
<b>Catering</b>	-15,000.00
<b>ABC License</b>	-25.00
<b>Decorations</b>	-500.00
<b>Food Costs for Servers</b>	-156.00
<b>Music</b>	-450.00
<b>Printing</b>	-425.00
<b>Room Rental</b>	-1,800.00
<b>Servers</b>	-300.00
<b>Supplies</b>	-400.00
<b>Miscellaneous</b>	-100.00
<b>Total Crab Feed</b>	13,044.00
<b>Health &amp; Wellness Fair</b>	
<b>Sponsorships</b>	0.00
<b>Decorations</b>	0.00
<b>Facility Rental</b>	0.00
<b>Food Costs</b>	0.00
<b>Passport Prize</b>	0.00
<b>Signs</b>	0.00
<b>Miscellaneous</b>	0.00
<b>Total Health &amp; Wellness Fair</b>	0.00
<b>Professional Development - Fall</b>	
<b>Sales</b>	4,000.00
<b>Sponsors</b>	10,000.00
<b>Food</b>	-2,000.00
<b>Printing</b>	-500.00
<b>Room Rental</b>	-500.00
<b>Miscellaneous</b>	0.00
<b>Total Professional Development - Fall</b>	11,000.00
<b>Professional Development Spring</b>	
<b>Sales</b>	3,000.00
<b>Sponsors</b>	11,000.00
<b>Food</b>	-2,500.00
<b>Room Rental</b>	-500.00
<b>Speaker Expense</b>	0.00
<b>Total Professional Development Spring</b>	11,000.00

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**Jul '14 - Jun 15**

**Professional Development Ethics**

Sales	2,400.00
Expenses	-200.00

<b>Total Professional Development Ethics</b>	<b>2,200.00</b>
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**Mixer**

Sales	1,500.00
Sponsors	5,000.00
Raffle	300.00
Food	-3,500.00
Music	-500.00
Printing	-300.00
Miscellaneous	0.00

<b>Total Mixer</b>	<b>2,500.00</b>
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Interest from Savings Account	0.00
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<b>Total Income</b>	<b>70,344.00</b>
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**Expense**

Storage Unit	900.00
Accounting Fees	600.00
Awards & Recognition	750.00
Bank Service Charges	1,800.00
CAHU PAC	5,000.00
Charitable Contribution	1,000.00
Conferences	
CAHU	400.00
Region VIII	2,400.00
Washington DC	9,000.00
NAHU	8,000.00

<b>Total Conferences</b>	<b>19,800.00</b>
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**Insurance**

D & O	1,800.00
Liability	1,800.00

<b>Total Insurance</b>	<b>3,600.00</b>
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Internet Service	600.00
Management Fee	33,184.00
Office & General Supplies	500.00
Postage	100.00
Printing	0.00
Retreat	500.00
Reserve	1,500.00

**Sacramento Association of Health Underwriters**  
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	<b>Jul '14 - Jun 15</b>
<b>Taxes</b>	10.00
<b>Telephone</b>	400.00
<b>Website</b>	0.00
<b>Miscellaneous Expenses</b>	100.00
<b>Uncategorized Expenses</b>	0.00
<b>Total Expense</b>	<b>70,344.00</b>
<b>Net Income</b>	<b>0.00</b>
<b>Sponsor Advertising</b>	