SACRAMENTO ASSOCIATION OF HEALTH UNDERWRITERS

Board of Directors Meeting
June 24, 2015
11:45 AM
Rio City Cafe - 1110 Front Street, Sacramento

MINUTES

Attending: Lauren Bayha, Chris Bender, Brad Davis, Alexis DeVorss, Cerrina Jensen, Marcy McCulloch, Shannon Zajec, Penelope Yanez

Absent: Lorraine Olivotto, Jeff Irvine, Carolyn Lewis, Helen Ornellas, Sam Rumbaugh, Ned Schaut

Guests: Teri Blake, Dave Brabender, Lisa Hutcherson, Liz Mack, Jennifer Mason

Staff: Jeannie Bruins

President Cerrina Jensen called the meeting to order at 12:15 pm

- Attendance was recorded and a quorum was established.
- The May minutes for presented and it was m/s/c (McCulloch, Yanez) to approve the minutes.

Treasurer's Report - Brad Davis

Brad gave the financial report for May. It was m/s/c (Bender, Zajec) to accept the financial report.

<u>Committee Reports</u> – Votes or decisions to be made. Some reports were provided in advance of the board meeting. Most committee reports were suspended for this meeting.

Executive Committee – Cerrina Jensen

• The mission and vision statements were reviewed. No changes were made to the mission statement. It was recommended at the retreat that the vision statement by changed to read as follows:

"Every American will have access to personalized solutions for health, financial and retirement security using the services of local insurance professionals."

It was m/s/c (Davis, McCulloch) to approve the new vision statement.

Brad made an appeal to the board to approve a \$1500 donation to the HUPAC. Discussion followed and questions
were answered. It was m/s/c (Davis, Jensen) to approve the donation. It will be given at the NAHU conference
along with \$560 received from the PAC hole at the golf tournament.

Membership - Shannon Zajec, Lorraine Olivotto

• The membership report was distributed for review, signatures and action.

Executive Director's Report - Jeannie Bruins

- A report was distributed in advance of the board meeting.
- Jeannie reviewed the calendar
 - Past Events within last 30 days
 - May 19-20 Capitol Summit
 - May 20 Capitol Summit SAHU Lunch
 - May 28 Vanguard Mixer at Hoppy's Brewery
 - June 12 Golf tournament

- Future Events within next 60 days
 - July 8th lunch & board swearing in
 - August 11 NorCal Medicare Summit RSVP at ggahu.com. Still need sponsors & exhibitors. Contact Alexis if you have any to suggest or submit.
 - August 15 lunch
 - August 21 Vanguard Awards Mixer

Status Updates - none

New Business - none

Action Items - none

Meeting Adjourned at 12:45 pm

Next board meeting is scheduled for July 8 at the Citrus Heights Community Center at 6300 Fountain Square Drive, Citrus Heights, CA 95621.

Respectfully Submitted,

Jeannie Bruins Recorder