

Sacramento Association of Health Underwriters

Profit & Loss Budget Overview

July 2015 through June 2016

	<u>Jul '15 - Jun 16</u>
Income	
Membership	
Membership	11,600.00
Associate Membership	1,000.00
Expense	-1,000.00
Membership Blitz	
Expenses	-100.00
Membership Blitz - Other	0.00
Total Membership Blitz	<u>-100.00</u>
 Total Membership	 11,500.00
 Luncheon	
Sales	12,000.00
Sponsorship	1,050.00
Raffle	0.00
Cost of Food	-4,874.00
Room Rental	-2,176.00
Miscellaneous	0.00
Total Luncheon	<u>6,000.00</u>
 Golf Tournament	
Sales	15,000.00
Sponsors	10,000.00
Lunches/Dinners	0.00
Raffle	
Revenue	2,000.00
Cost of Goods	-250.00
Total Raffle	<u>1,750.00</u>
 Greens Fees	 -10,500.00
Hole-In-One Insurance	-250.00
Signs	-1,000.00
Total Golf Tournament	<u>15,000.00</u>
 Crab Feed	
Sales	20,000.00
Sponsor	5,200.00
Bar	
Bar Revenue	4,000.00
Bar Expense	-2,000.00
Sales Tax	-500.00
Total Bar	<u>1,500.00</u>

Sacramento Association of Health Underwriters

Profit & Loss Budget Overview

July 2015 through June 2016

Jul '15 - Jun 16

Raffle	
Raffle Revenue	3,000.00
Auction Revenue	3,000.00
50/50 Revenue	500.00
Dessert Revenue	1,000.00
Total Raffle	7,500.00
Catering	-15,000.00
ABC License	-25.00
Decorations	-400.00
Food Costs for Servers	-150.00
Music	-500.00
Printing	-450.00
Room Rental	-2,000.00
Servers	-300.00
Supplies	-200.00
Miscellaneous	-175.00
Total Crab Feed	15,000.00
Health & Wellness Fair	
Sponsorships	0.00
Decorations	0.00
Facility Rental	0.00
Food Costs	0.00
Passport Prize	0.00
Signs	0.00
Miscellaneous	0.00
Total Health & Wellness Fair	0.00
Professional Development - Fall	
Sales	4,000.00
Sponsors	10,000.00
Food	-2,000.00
Printing	-500.00
Room Rental	-500.00
Miscellaneous	0.00
Total Professional Development - Fall	11,000.00
Professional Development Spring	
Sales	3,000.00
Sponsors	11,000.00
Food	-2,500.00
Room Rental	-500.00

Sacramento Association of Health Underwriters

Profit & Loss Budget Overview

July 2015 through June 2016

	<u>Jul '15 - Jun 16</u>
Speaker Expense	0.00
Total Professional Development Spring	11,000.00
Professional Development Ethics	
Sales	1,200.00
Expenses	-200.00
Total Professional Development Ethics	1,000.00
Mixer	
Sales	1,070.00
Sponsors	1,000.00
Raffle	100.00
Food	-500.00
Music	-500.00
Printing	0.00
Miscellaneous	0.00
Total Mixer	1,170.00
Interest from Savings Account	0.00
Total Income	71,670.00
Expense	
Storage Unit	960.00
Accounting Fees	600.00
Awards & Recognition	750.00
Bank Service Charges	1,500.00
CAHU PAC	5,000.00
Charitable Contribution	1,000.00
Conferences	
CAHU	750.00
Region VIII	2,400.00
Washington DC	10,000.00
NAHU	8,000.00
Total Conferences	21,150.00
Insurance - Liability + D&O	
D & O	0.00
Liability	0.00
Insurance - Liability + D&O - Other	3,300.00
Total Insurance - Liability + D&O	3,300.00
Internet Service	0.00
Management Fee	34,500.00
Office & General Supplies	300.00

Sacramento Association of Health Underwriters
Profit & Loss Budget Overview
July 2015 through June 2016

	Jul '15 - Jun 16
Postage	100.00
Printing	0.00
Retreat	500.00
Reserve	1,500.00
Taxes	10.00
Telephone	400.00
Website	0.00
Miscellaneous Expenses	100.00
Uncategorized Expenses	0.00
Total Expense	71,670.00
Net Income	0.00