

SACRAMENTO ASSOCIATION OF HEALTH UNDERWRITERS

Board of Directors Meeting
March 20, 2019
10:00 AM
Citrus Heights Community Center

Minutes

Call to Order – Alexis DeVorss

- Alexis called the meeting to order at 10:12 AM
- Recorded attendance, but there was not a quorum
- Presented February minutes.. The February minutes will be approved next month

Treasurer's Report –David Brabender

- Jeannie presented the January financial report for David. The February financial report will be accepted net month.

Committee Reports – Votes or Decisions to be made

Some committee reports were provided in advance of the board meeting

- Executive Director – *Jeannie Bruins*
 - 2019 Partnership Program update was given.
- Executive Report – *Alexis DeVorss*
 - Executive Committee Meeting – the minutes were distributed
 - Alexis read the executive call minutes to the board
- Secretary – *Michele Dolce*
 - No report due to absence
- Medicare – *Helen Ornellas*
 - No report due to absence
- Membership –*Angela Jones & Mariette Lasley*
 - Angela reported current membership is 213 and the goal is 242
 - SAHU is 18th place in the nation.
 - NAHU has a promoted running through June 15, with cash awards to the chapter
 - The membership meeting was held. They want to o a promotion at the golf tournament. They will buy a tee and do an activity
 - Membership and Vanguard are planning to do another joint event
 - The membership blitz was held but no new members joined.
- PAC - *Lisa Hutcherson*
 - No report due to absence
- Programs – *Teri Blake*
 - No report due to absence
- Professional Development – *Sam Siders*
 - Sam gave an Expo update. All sponsorships are sold except programs.
 - Focus on the Expo now is increasing attendance.
 - Looking for more HR people for the panel.
- Awards & Recognition – *Michele Meder*
 - No report due to absence
 - Alexis is working on the membership survey
 - Jeannie and Helen are working on the annual report and it will appear in the Bulletin
- Community Service – *Carmen Perea*
 - No report due to absence
- Communication – *Teresa Sale*
 - Teresa reported on the CAHU communications call
 - Each month Teresa is putting in articles on NAHU programs to highlight the NAHU benefits
- Carrier Relations – *Kerri Sanford*
 - No report due to absence

- Legislative – *Connie Correia*
 - Connie was assigned AB929 to review. A full list of the bills is forthcoming from CAHU.
- Media – *Vacant*
 - No report due to vacancy
- Vanguard Council – *Billy James*
 - No report due to absence

Review Calendar

- Past Events within last 30 Days
 - February 1 Crab Feed
 - March 8 Coffee Chat - DC Review
 - February 27 Membership Blitz
- Future Events within next 60 days
 - March 20 Luncheon
 - April 9 Business Expo
 - April Vanguard Event
 - May 17 Golf Tournament
 - Ethics June 18
 - July 17 Lunch Meeting
 - July 18 Charity Top Golf Event
 - Aug 12 & 13th Medicare Summit

Old Business

New Business

Next Meeting

9:00 AM- April 23, 2019
 Shepler & Fear
 400 Sunrise Avenue #150
 Roseville, CA 95661

Adjourn **11:00 am Meeting Adjourn**