

SACRAMENTO ASSOCIATION OF HEALTH UNDERWRITERS

Board of Directors Meeting Minutes

November 20, 2019

10:00 AM

Citrus Heights Community Center

6300 Fountain Square Drive, Citrus Heights, CA 95621

Attending: Connie Correia, Alexis DeVorss, Josh Keller, Mariette Lasley, Carmen Perea (via phone), Teresa Sale, Sam Siders

Absent: Teri Blake, David Brabender, Angela Jones, Rosamaria Marrujo, Michele Meder, Cinnamon Trimpey

Staff: Jeannie Bruins

Call to Order – Josh Keller

- Recorded attendance and established a quorum
- Presented October minutes for approval. It was m/s/c (Lasley, DeVorss) to approved the minutes

Treasurer's Report –Carmen Perea

- Jeannie Bruins presented the October financial report. It was m/s/c (Siders, Sale) to accept the report

Committee Reports – Votes or Decisions to be made

Some committee reports were provided in advance of the board meeting and only questions or items requiring a vote will be offered for discussion.

- Executive – *Josh Keller – Review Strategic Plan Goals*
 - Board Candidates - will address to fill vacancies in January. Andy Fullerton may be a candidate
 - Capital Conference Attendees are all registered
 - Casino Night Follow Up – delayed until August 2020 – Josh will get a committee started in the spring
 - Awards Recognition – Alexis sent the survey to Josh who will get the link to Jeannie
 - iPad Purchase – the options were reviewed and it was decided to go with the phone line and the free iPad. Jeannie will take care of it.
- Secretary – *Carmen Perea*
 - Get board reports in on time please
- Medicare – *David Brabender*
- Membership –*Teri Blake*
 - No report due to absence
 - Mariette will introduce new member Brian Lowenthal at the meeting today
- PAC – *Alexis DeVorss*
 - Not much activity now. She will get the PAC call report to Jeannie
- Programs & Professional Development – *Mariette Lasley*
 - Expo Update
 - Josh stated Melissa will have a Save the Date flyer by December.
 - Speakers are confirmed
 - There will be a beverage bar throughout the day
 - Lunch caterer is Randy Peters Catering
 - Seeking the breakfast caterer
 - Lunch Speakers
 - Paul Roberts from Word and Brown is the speaker today presenting Social Media for ICE
 - The December meeting chili feed was reviewed – Jeannie will need help due to dual events. Josh, Sam and Mariette offered to help.
 - The January meeting will be a mimosa brunch featuring Maine Shafer as speaker

- Awards & Recognition – *Michele Meder*
 - No report due to absence
- Community Service – *Teresa Sale*
 - River Oaks Center for Children will be supported for Christmas gifts and a \$500 donation today
- Communication – *Cinnamon Trimpey*
 - No report due to absence
- Carrier Relations –
 - No report due to vacancy
- Legislative – *Connie Correia*
 - Capitol Conference – verified 8 attendees so far (Keller, Correia, Lasley, Perea, Siders, Davis, Fear, Jr, Schaut). Connie is putting together the meeting schedule.
 - Attending Region VIII call on Dec 12 and forming a committee by January
- Vanguard Council – *Angela Jones*
 - No report due to absence
- Media – *Rosamaria Marrujo*
 - No report

Review Calendar

Jeannie reviewed the past and future calendar of events as follows:

- Past Events within last 30 Days
 - 10/16/19 Membership Luncheon
- Future Events within next 60 days
 - 11/20/19 Membership Luncheon
 - 12/18/19 Membership Awards Luncheon, Chili Cook Off and Dessert Competition
 - 1/15/20 Membership Brunch
 - 1/31/20 Crab Feed
 - 2/20/20 Membership Lunch

Old Business-

Jeannie reported on the crab feed progress

New Business

No new business

Next Meeting

Next board meeting will be a conference call. Date TD

Meeting Adjourned at 10:50AM

Respectfully submitted,

Jeannie Bruins
Reporter