

11:16 AM
07/15/21
Cash Basis

Sacramento Association of Health Underwriters

Profit & Loss Budget Overview

July 2021 through June 2022

	<u>Jul '21 - Jun 22</u>
Income	
Membership	
Membership Revenue	6,900.00
Associate Membership	0.00
Membership Marketing Sponsors	5,000.00
Membership Marketing Expense	-5,000.00
Total Membership	<u>6,900.00</u>
Luncheon	
Sales	3,000.00
Sponsorship	2,000.00
Raffle	0.00
Cost of Food	-1,800.00
Room Rental	0.00
Miscellaneous	0.00
Total Luncheon	<u>3,200.00</u>
Golf Tournament	
Sales	15,000.00
Sponsors	11,000.00
Raffle	
Revenue	1,600.00
Cost of Goods	-300.00
Total Raffle	<u>1,300.00</u>
Auction	
Revenue	0.00
Total Auction	<u>0.00</u>
PAC Contribution	0.00
Greens Fees	-10,500.00
ABC License	-100.00
Bar	-1,000.00
Hole-In-One Insurance	-200.00
Signs	-800.00
Total Golf Tournament	<u>14,700.00</u>
Crab Feed	
Sales	20,000.00
Sponsor	9,000.00
Bar	
Bar Revenue	2,767.50
Bar Expense	-1,800.00
Sales Tax	-232.50
Total Bar	<u>735.00</u>

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Raffle	
Raffle Revenue	2,000.00
Live Auction Revenue	5,000.00
50/50 Revenue	500.00
Dessert Revenue	1,300.00
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Total Raffle	8,800.00
Catering	-13,000.00
ABC License	-100.00
Decorations	-400.00
Food Costs for Servers	-200.00
Music	-400.00
Photo Booth	-450.00
Printing	0.00
Room Rental	-3,200.00
Servers	-300.00
Signs	-300.00
Supplies	-800.00
Miscellaneous	-500.00
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Total Crab Feed	18,885.00
Business Development Expo	
Sales	0.00
Sponsors	17,000.00
Food	0.00
Printing	-122.50
Room Rental	0.00
AV Services	0.00
Speaker Expense	0.00
Technology	-2,149.00
Miscellaneous	0.00
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Total Business Development Expo	14,728.50
Ethics - Prof Development	
Sales	0.00
Sponsor	0.00
Cost of Food	0.00
Facility Rental	0.00
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Total Ethics - Prof Development	0.00
Medicare Summit - Prof Develop	
Revenue	4,000.00
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Total Medicare Summit - Prof Develop	4,000.00

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Casino/Awards Mixer	
Sales	0.00
Sponsors	0.00
Buy Ins	0.00
Raffle	0.00
Food	0.00
Bar	
Revenue	0.00
ABC License	0.00
Bar Expense	0.00
Total Bar	<u>0.00</u>
Facility Rental	0.00
Casino Rental	0.00
Printing	0.00
Miscellaneous	0.00
Total Casino/Awards Mixer	<u>0.00</u>
Vanguard	
Income	0.00
Expenses	0.00
Total Vanguard	<u>0.00</u>
Interest from Savings Account	0.00
Total Income	<u>62,413.50</u>
Gross Profit	62,413.50
Expense	
Storage Unit	840.00
Accounting Fees	550.00
Awards & Recognition	0.00
Bank Service Charges	2,123.50
CAHU PAC	850.00
Coffee Chats	0.00
Communications	0.00
Community Service & Charities	
River Oaks Center for Children	500.00
Community Service & Charities - Other	0.00
Total Community Service & Charities	<u>500.00</u>

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	<u>Jul '21 - Jun 22</u>
Conferences	
CAHU	250.00
Region VIII	0.00
Washington DC	4,000.00
NAHU	4,000.00
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Total Conferences	8,250.00
Insurance - Liability + D&O	2,700.00
Internet Service	380.00
Management Fee	43,260.00
Office & General Supplies	100.00
Postage	50.00
Retreat	400.00
Subscriptions & Licenses	0.00
Taxes	10.00
Telephone	0.00
Website	
TAIA	0.00
Website - Other	2,400.00
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Total Website	2,400.00
Miscellaneous Expenses	0.00
Uncategorized Expenses	0.00
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Total Expense	62,413.50
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Net Income	0.00
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