



SACRAMENTO ASSOCIATION OF HEALTH UNDERWRITERS

SAHU Board of Directors Meeting

03/10/2022

10:00AM

Zoom

Meeting Start: 10:00AM

Meeting End 10:45

Call to Order – Carmen Perea

- Record attendance: Carmen Perea, Sam Siders, Brian Christy, Rosamaria Marrujo, Lissette Rosenberg, Michael Saab, Michele Meder, Angie Caruso, Andy Fullerton, Patricia Rodriguez, Mariette Lasley, Danny Langarica, Josh Keller, Kerri Sanford, David Fear Jr.
 - Absence- Dylan Ausherman
- Minutes 2-2022 - Deferred to April Meeting
- Treasurer – Andy Fullerton –
 - Review P&L- 02/2022 -
 - Balance Sheet –02/2022
 - Accepted – Motion - Mariette Lasley 2nd- Patricia Rodriguez – Passed
- Presidents Items for Review:
 - Crab Feed –Date moved- 4-8-2022 Helen Updated – Need Live auction items
 - SAHU Board 2022-2023 Board selections/nominations - application request email- January 1st- March – Post Slate- Votes if needed. All done by May if possible. Rosamaria- Updated- Working on getting a full SAHU 2022-2023 Board.
 - Where are we at with Pacesetter and any other awards we're targeting : Working Due 4-5-2022
- Helen Ornellas – Executive Director
 - Crab Feed Update 4-8-2022 – Tickets, Raffle, Live Auction. 370 tickets, everything is on track, need the entire SAHU Board to help with the event.
 - SAHU Golf- First meeting schedule on the March 21st.
 - Vanguard – Danny Axe Event – Event is moving forward, no real update for this month. Vanguard event in May at Cap Conference.
 - SAHU Expo- Josh is having first meeting 3-30-2022.
- SAHU Chair Review:
 - Communications- Rosamaria asked Listed to tag everyone on SS Media for the Crab Feed.



- *Community Service- Food Drive – Joey’s Locker – Vanguard Event in May-* Joey's Food Locker - <https://natomasunified.org/joey-food-locker/>

Joey’s Food Locker is a free food locker serving needy families in the greater Natomas community. Staffing for the programs is provided by Natomas USDs Adult Transition Program that helps young adults ages 18-22 overcome mental or physical challenges by teaching the skills for living independently and getting a job. The program focuses their limited resources feeding needy families in the district to ensure an empty stomach is not preventing our children from thriving in their daily education and overall health. Joey’s Food Locker was named after the autistic adult son of Joel Schweiger, Natomas USD’s adult Transition Programs teacher. Joey touched many lives in his short 30 years and continues to serve as an inspiration to parents and the surrounding community.

- *Media Relations- Continuing to post for all events and looking for support on SS Media for everyone to tag, like and forward.*
- *Programs- June- WORD & BROWN*
- *Awards- Working on Pacesetters*
- *Membership-NO new members*
- *Membership Retention-. N/A*
- *Carrier Relations- Sending information on Crag Feed to Brokers and talking to them in person and over the phone.*
- *DEI- - Update – Speaker Meeting 4-20-2022- Everything moving forward. Update on Washington DC DEI.Working on CE Credits.*
- *Vanguard- Sponsor’s almost full. Need to work on tickets now.*
- *Professional Development- Committee- Carmen, Rosamaria, Mariette, Josh, Sam. - First meeting on the 24th. Need date for SAHU Bix Expo.Theme – Flyer, CE 4-5.*
- *Medicare- Possible Medicare Event in Aug. more information to come.*
- *Leg – Leg Bill review- Dave Fear Jr and Carmen Perea – Nothing urgent – Watch AB1139. Cap Conference coming up in May.*

- **Calendar Dec -2021 -July 2022- Work In Progress.**
- March – 23rd Leg Update - Legislative Update – Dawn McFarland
- April 20th – Virtual DEI Speaker Panel
- May 20th no meeting. In Person Golf Tournament- Vanguard
- June – Virtual Speaker Meeting - WORD & BROWN; 2022-2023 SAHU Board Retreat; Induction - Need Speaker Still
- July- in Person Biz Expo
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Review Calendar – Carmen

- **Past Events within last 30 Days**
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Future Events within next 60 days

- March – Leg Update - Legislative Update – Dawn McFarland
- April – Virtual DEI Speaker Panel – Crab Feed 4-8-2022
- May – no meeting. In Person Golf Tournament - Vanguard
- June – Virtual- 2022-2023 SAHU Board Retreat and Induction – Need Speaker Still
- July- in Person Biz Expo

New Business-

Motion – All SAHU Annual Sponsors can invite up to 20 guest at no charge for virtual meetings one: Rosamaria Marrujo – 2nd Michael Saab. Passed

Old Business –